

**FOOTHILLS
CHOCOLATE &
sale**

2022



THE FUN FILLED CHOCOLATE SALE!

It's the Fun Filled Chocolate Sale! It is time to kick off our annual chocolate sale and we need your help to reach our fundraising goal of **\$35,000**.

Important information:

The sale will run from Thursday, September 15th–Monday, October 3rd.

Prices are:

Chocolate bars - \$1

Boxes of assorted chocolates - \$2 per box

Entire Cases - \$60.

Envelopes for students to collect and turn in money are located in each of the chocolate boxes and extras will be available throughout the sale. We are excited to announce that mints and caramels are back! Please **DO NOT** open multiples cases to fulfill large orders.

If you have contacts who would like to buy in larger quantities, you can check these out from the multi-purpose room. Please **DO NOT** take these chocolates by the case unless you make arrangements with the Advancement Office to do so.

You can accept cash or checks payable to FCCS or Foothills. Online payment is not available for chocolate purchases. *Anyone wishing to make a tax-deductible donation and NOT purchase chocolate can complete a gift online at www.foothillschristian.org.*

How do we get our Chocolate?

Each student in grades PK-8 will receive \$120.00 worth of Chocolate to kick off the sale. Selling is optional for students in grades 9-12. If a 9th-12th grade student is selling chocolate, they will need to sign out how much they are taking for tracking purposes.

We know everyone will need more to sell so you can pick up additional chocolate when you need it. You do not need to sell all your chocolate to receive more. It is important you keep enough chocolate on hand so you don't run out, especially if you are signing up for shifts at local stores. An average sale can be \$200-\$300! You can get more chocolate anytime, provided you take it in \$60 increments. Just stop in the Multi-Purpose room, grab a box or two of chocolate (must be a full box \$60 value) and mark the date and amount (initialed by a parent if PreK-5th) on the chocolate checkout sheet. **Please do not return any empty boxes this year.** If you can't make it to the school, email akreider@foothillschristian.org or call 452-5276 x407, let us know how much chocolate you need, and we'll send it home with your child. *We know the chocolate will go fast. Our goal is to sell out. If we run out of chocolate, we have exceeded our goal. Please remind your student that the goal is to raise money to help our school and the prizes are simply a bonus. There is not enough chocolate for everyone to hit the top-level prizes.*

Parents: For those of you with students younger than 6th grade, please be sure to mark and initial the chocolate checkout sheet in the Multi-Purpose room each time your family takes more chocolate. Students in 6th grade or higher can mark the sheet instead of a parent. The sheet will help us know where the chocolate is when we run short. The sheet will be replaced every few days with an empty one once we record the amounts so do not be alarmed if you come back at a later date and your information is gone.

How are we going to sell our Chocolate?

Walk into businesses, such as offices, car lots, tire companies, CPA firms, hair salons, etc.! Start brainstorming NOW! We do many posts on Social Media and will be creating sales events that you can share to spread the word, too. This sale only lasts for 19 days. Offices and break rooms as well as Bible studies and other social gatherings are great places to start! Hair salons, restaurants, and some businesses have been known to purchase an entire box and share with their employees. Garage sales are another great place to sell as are home athletic events! Just remember, chocolate does not like the heat so be mindful of leaving it in a car during hot days or overnight. Melted chocolate is messy and not a good way to showcase our product to the community.

<<< Please do not sell any leftover chocolate from past years. The chocolate does have an expiration date and we do not want to put expired chocolate into circulation.>>>

Please remember to use proper hygiene and wash your hands frequently. As an added safety precaution, we suggest you hand chocolate directly to the customer and not let them take bars directly out of the boxes.

For safety reasons, don't go inside a stranger's home and don't sell alone. Keep a smile on your face. Don't forget to wear your Falcon gear when you are selling. Be proud to represent our school!

We sold some or all of our chocolate...what do we do with the money?

Collection day is the first thing Tuesday morning of each week. **We will send a reminder in the Monday Footnotes.** There will be only ONE collection day each week. Teachers each have a location in their rooms where they ask students to leave their money envelopes. The Advancement Office Staff will visit each room to collect the money. **Please send the money in the collection envelope provided with the students name and grade on the envelope and how much is inside the envelope!** We do not want money turned directly into the front office. Some students like to save up for incentive days and it is okay to save back a few dollars to make sure your child has something to turn in each collection day. Students will earn a small prize each collection day they turn in money. ***Prizes will not be given for late money and late money will not be counted for daily prizes.***

****Incentives and Prizes for Selling****

Prizes and School-Wide Goals

Prizes will be given each collection day when we come to your classroom to collect money. Bring money in and you get a prize. **Please don't wait until the last day to bring in money!**

When we reach our goal of \$35,000, the entire school will earn an ice cream party.

The top selling students, top selling family, and the top selling class* will all be recognized.

*Top selling class will be based on a per student average (For example, if the class has 10 students and the total sales of \$10,000, the class average would be calculated to be \$1,000.)

Individual Goal Setting

If EACH student sells \$200 worth of chocolate we will *hit* our goal! It really is true that many hands make light work!

You are encouraged to sit down with your child and help him/her set a sales goal. Families can pool totals to reach higher prize tiers but may not select multiple prizes from any one tier. For example, if a family sells \$2000 total, they can pool their total sales to earn prizes from every tier (Levels A-F) but may not select 4 prizes from prize level C. **Families may not pool money toward the daily prize drawings or the Top 25 prize of the McDonald's Breakfast. Top 25 totals are based on recorded individual student totals only. If families wish to select one student for the ride, it is suggested that student turn in the majority of funds through the September 27 collection day. Contact Advancement if you have questions.**

Collection Day Prizes: There will be small prizes for anyone who turns in \$\$ on collection days and there are big seller prizes for each collection day as well. Please watch the Chocolate Calendar, Chocolate News and Footnotes regarding incentives. Please try to send money every collection day; even if it is just a few dollars. Kids love being recognized for their work and it is always fun when we have 100% participation in classes.

Prizes and Collection Day Incentives:

Students who turn in a minimum of \$250 on a collection day will be entered into a drawing to win the following prizes each week. ONE winner will be randomly selected and awarded on each collection day.

- **September 20th** \$250 seller prize drawing is for a **Yeti water bottle**
- **Boys vs. Girls competition is September 20th.** Whoever turns in the most money on that day (boys or girls) will receive a **HAT DAY** on Thursday, September 29th.
- **September 27th** \$250 seller prize drawing is for a **Flynova hand operated drone.**
- The **TOP 25** sellers after the September 27th Collection day will receive a golden ticket for a **limo ride and breakfast at McDonald's.** The Limo ride will be Friday morning, September 30th at 8:00am.
- **October 4th** \$250 seller prize drawing is for an **Under Armour Drawstring backpack.**



Students reach additional prize levels based on the cumulative total of chocolate sales.
The more you sell, the more levels you achieve and more prizes you earn.

Prizes will be awarded in each classroom the afternoon of Oct. 13th



Level A - Minimum of \$120: 3 half drink Gift Card for School Grounds Coffee

Level B - A minimum of \$250: \$15 Amazon Gift Card, **Plus** Level A Prize

Level C - A minimum of \$500: Foothills Hat, **Plus** Levels A+B

Level D - A minimum of \$750: \$25 Amazon Gift Card or \$25 Wheels of Thunder Gift Card, **Plus** Levels A+B+C

Level E - A minimum of \$1000: \$50 Amazon Card or \$50 Wheels of Thunder Gift Card, **Plus** Levels A+B+C+D

Level F - A minimum of \$1750: \$75 Scheel's or North 40 Gift Card, **Plus** Levels A-E

The top 8 sellers will receive a 1# Chocolate Bar and
the top selling family (2 or more students) will receive a 5# Chocolate Bar Prize.

In addition, any student who sells a minimum of \$500 in chocolate will be entered into a Golden Ticket drawing to have lunch with Mr. Culpepper. One winner will be selected from grades PK-2, 3-5 and 6-8. The three winners will have a special lunch with Mr. Culpepper later this fall.

**Set your sales goal and start working toward it. The more you sell,
the more prizes you earn!**

**Don't forget, smaller prizes are given to students each collection day
when they turn in money.**

CHOCOLATE CALENDAR SEPT/OCT 2022

SUN	MON	TUE	WED	THU	FRI	SAT
<p>School Goal: \$35,000</p> <p>What is your personal goal?</p>	<p>Take your chocolate to Bible Study, AWANA, hair salons,</p>	<p>restaurants, banks, and anywhere you have connections!</p>	7	8	9	10
11	12	13	14	<p>Chocolate Sale Kick-off!</p>	<p>Take chocolate with you to our away volleyball and soccer games</p>	17
<p>18</p> <p>Take chocolates to friends or church if allowed by your pastoral staff</p>	19	<p>20</p> <p>Collection Day!</p>	21	22	23	<p>24</p> <p>Store Shifts</p> <p>Sell at sporting events and to your friends and family.</p>
25	26	<p>27</p> <p>Collection Day!</p>	28	29	<p>30</p> <p>Take chocolate with you to our away volleyball and soccer games</p> <p>Limo ride to McDonald's for our top 25 Sellers!</p>	1
<p>Store Shifts</p>	<p>Turn in at least \$250 and be entered in a drawing for a Yeti water bottle</p> <p>Boys vs Girls! who ever turns in the most money will get a hat day next Thursday!</p>	<p>Turn in at least \$250 and be entered for a drawing for a Flynova hand operated drone</p>	<p>Boys vs. Girls Winner HAT DAY!!!</p>	<p>Turn in at least \$250 and be entered for a drawing for an Under Armor drawstring backpack</p>	<p>Turn in your prize order forms!</p> <p>Chocolate Prize Distribution Day October 13th starting mid afternoon.</p>	<p>2</p>
2	3	<p>4</p> <p>FINAL Collection Day!</p>	5	6	7	8